

## Expectations and Outcomes

Grade Level/Course: 11-12

Content Area: Business

Unit Title	Guarantees
Ethics & the Law and The Court System	<ul style="list-style-type: none"> <li>• Recognize how ethical decisions are made</li> <li>• Apply the greatest good and Golden Rule principles</li> <li>• Explain the nature of ethical character traits</li> <li>• Explain the importance of law and how law and ethics might conflict</li> <li>• Understand how courts make law, how government makes administrative regulations and the purpose of statutory law</li> <li>• Determine a court's jurisdiction</li> <li>• Explain the structure of the federal and state court systems</li> <li>• Identify alternatives to litigation</li> <li>• Differentiate between civil and criminal cases</li> <li>• Explain steps in civil lawsuit and criminal prosecution</li> </ul>
Criminal Law and The Law of Torts	<ul style="list-style-type: none"> <li>• Differentiate between serious and less serious crimes</li> <li>• Explain the difference between state and federal criminal law</li> <li>• Explain the elements of a crime</li> <li>• Define the various defenses to criminal liability</li> <li>• Define major crimes against people and property</li> <li>• Differentiate between a crime and a tort</li> <li>• Explain the nature of tort law</li> <li>• Identify how various torts can be committed</li> <li>• Define various intentional torts</li> <li>• Define negligence and its elements</li> <li>• Define defenses to negligence</li> </ul>
How Contracts Arise and Genuine Agreement	<ul style="list-style-type: none"> <li>• Explain the elements of legal contracts</li> <li>• Identify valid, void, voidable, and unenforceable contracts</li> </ul>

<b>Unit Title</b>	<b>Guarantees</b>
	<ul style="list-style-type: none"> <li>• Distinguish between express and implied contracts, unilateral and bilateral contracts, oral and written contracts</li> <li>• Recognize requirements of an offer, acceptance, counteroffer, and termination</li> <li>• Identify the elements of fraud</li> <li>• Differentiate fraud, concealment and innocent misrepresentation</li> <li>• Identify available remedies for fraud and innocent misrepresentation</li> <li>• Recognize requirements of economic duress and undue influence</li> </ul>
Contractual Capacity, Consideration, and How Contracts Come to an End	<ul style="list-style-type: none"> <li>• Explain the legal concept of minority</li> <li>• Identify the rights of minors in relation to contracts</li> <li>• Explain how a person can ratify a contract made in minority</li> <li>• Identify persons who can rescind contracts</li> <li>• Explain the legal concept of consideration and types of consideration</li> <li>• Identify problems regarding consideration</li> <li>• Identify agreements that are enforceable without consideration</li> <li>• Explain promissory estoppel</li> <li>• Identify when time is important in a contract</li> <li>• Distinguish between satisfactory and substantial performance</li> <li>• Explain how contracts can be discharged by agreement</li> <li>• Identify debts that cannot be discharged in bankruptcy</li> </ul>
Borrowing Money and Buying on Credit	<ul style="list-style-type: none"> <li>• Distinguish between the different types of credit</li> <li>• Explain the Truth in Lending Act</li> <li>• Described secured loans</li> <li>• Guard against credit card problems</li> <li>• Define identify theft</li> <li>• Identify protections against identify theft</li> <li>• Recognize warning signs of debt problems</li> <li>• Identify financial counseling services</li> <li>• Distinguish among chapters of federal bankruptcy law</li> </ul>
Marriage, Divorce and its Legal Consequences	<ul style="list-style-type: none"> <li>• Describe the rights and duties involved in a marriage contract</li> <li>• Explain the requirements of a premarital agreement</li> <li>• Identify marriages that are prohibited by law</li> <li>• Describe marriage laws in Wisconsin</li> </ul>

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	<ul style="list-style-type: none"> <li>• Differentiate between a common-law marriage and a ceremonial marriage</li> <li>• Describe an annulment, a legal separation, and a divorce</li> <li>• List the grounds for an annulment</li> <li>• Contrast a legal separation with a divorce</li> <li>• Name and describe the most common grounds for divorce</li> <li>• Describe the way marital property is distributed when a couple divorces</li> <li>• Explain the laws regarding custody and support of children</li> </ul>
Renting a Place to Live and Owning a Vehicle	<ul style="list-style-type: none"> <li>• Define the main types of tenancies available to persons who rent real property</li> <li>• Describe some of the common covenants found in a lease</li> <li>• Explain duties of landlords and tenants</li> <li>• Describe eviction proceedings</li> <li>• Identify parts of a loan agreement</li> <li>• Identify the pros and cons of leasing a vehicle</li> <li>• Compare options for buying a pre-owned vehicle</li> <li>• Understand legal remedies available if you buy a defective vehicle</li> <li>• Recognize federal laws designed to protect you when you buy a vehicle</li> <li>• Describe types of automobile insurance</li> </ul>
Insurance Protections and Retirement and Wills	<ul style="list-style-type: none"> <li>• Explain the meaning and purpose of insurance</li> <li>• Define key insurance terms</li> <li>• Describe main types of insurance (life, health, property, homeowner's, renter's, marine)</li> <li>• Describe the main features of social security</li> <li>• Discuss the retirement benefits offered by employer pension plans</li> <li>• Distinguish among the various personal retirement plans</li> <li>• List formal requirements of a will</li> <li>• Recognize how to change or revoke a will</li> <li>• Describe what happens when someone dies with and without a will</li> </ul>
The Importance of Warranties and Consumer Protections and Product Liability	<ul style="list-style-type: none"> <li>• Describe the ways an express warranty can be made</li> <li>• State the obligations of merchants under the Magnuson-Moss Warranty Act</li> <li>• Contrast a limited warranty with a full warranty</li> <li>• Recognize ways warranties are excluded</li> <li>• Explain buyer's duty to notify seller of a defect</li> </ul>

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	<ul style="list-style-type: none"> <li>• Explain the differences between state and federal consumer protection</li> <li>• Describe unfair and deceptive practices</li> <li>• Recognize bait and switch advertising</li> <li>• Identify Federal Trade Commission rules that protect consumers</li> <li>• Differentiate between product liability and strict liability</li> <li>• Determine where to get consumer protection assistance</li> </ul>
Employment Law, Employment Protections, and Equal Opportunity	<ul style="list-style-type: none"> <li>• Define employment-at-will</li> <li>• Identify situations that fall outside of employment-at-will</li> <li>• Identify exceptions to employment-at-will</li> <li>• Recognize areas that must be included in any collective bargaining act</li> <li>• Identify child labor laws</li> <li>• Recognize the role that OSHA plays in ensuring workplace safety</li> <li>• Identify employers' legal requirements with regard to wages and hours</li> <li>• Identify the statutes designed to protect employee privacy rights</li> <li>• Define discrimination</li> <li>• Discuss Civil Rights Act, Age Discrimination in Employment Act, and Americans with Disabilities Act</li> </ul>